



## Advanced Process Technologies, Inc. 2015 Year in Review

From our Corporate Headquarters in Cokato, MN to our facilities in Idaho and California, we at Advanced Process Technologies, Inc. would like to wish you and your families a Happy New Year.

The year 2015 has been an exciting year for our company, and the industries we serve. We continue to grow one of our core business segments with our Advanced Cheese Vats (ACV). This past fall we installed 11 ACVs and commissioned 3 ACVs in August while beginning our commissioning process of the other eight ACVs in January. ACV sizes for the two projects were 50,000 and 60,000 pounds respectively. With 48 ACVs in operation, our customers are seeing the benefits of working with APT and asking us to partner with them on other aspects of their cheese making process such as our Advanced Finishing Vats, CIP and Dosing Systems & Packaging Equipment.

With our team's focus on plant concept, design, process, electrical/ automation and mechanical engineering; along with equipment manufacturing, and complete installation, we are constantly busy working with customers to build systems that can do more with less. With a strong focus on delivering customized, efficient products.

Although the dairy industry comprises a large share of our business, we continue to expand in the food and beverage industry working in the honey, brewing and egg production segments, as well as, water treatment plants to diversify our customer base.

APT provides essential services to customers whether it's updating or improving existing plant issues to configuring a whole new plant concept. It's all done with the customers long-term fiscal health in mind. The scale and complexity of our customers' needs varies from project to project. As a result, our highly qualified employees tend to remain largely unchanged from one year to the next in an effort to help our customers year after year as they expand their business.





## Internal News >>>

At Advanced Process Technologies Inc., we employ industry professionals that are committed to complete customer satisfaction. After 15 years, APT's dynamic team continues to develop partnerships across the US which lead to the addition of a fourth facility in Visalia, California.



Along with the addition of our California facility, a significant addition in 2015 was Philip Cunningham (pictured left) as Vice President: Sales. Cunningham's primary focus is to further coordinate plans and strategies for developing new business while strengthening current customer relationships.

After being based in our headquarters for two years, Shane Humphries was transferred from Minnesota to focus as a Design Engineer in our Idaho facility.

(pictured upper right, enjoying his last moments at headquarters)

Earlier this year, Tanner Patterson was promoted to VP of Manufacturing. (pictured right) He has worked with our staff to streamline and standardize our inventory process. We have also relocated and reconfigured our Panel Shop to triple the size of our current space which in turn, allows us to double the size of our Control and Automation Department.





## New Employees >>>



New to the Controls and Automation Department: L: Mitchell Stoeberl, C: Aaron Leinonen, R: Jason Koppi

Road Crew Additions Not Pictured: Victor Gonzalez, Superintendent William Link, Welder

L: Seth Hanan, Mechanical Drafter R: Jonathan Heiser, Controls Technician





L: Trevor Carlson, Shipping & Receiving; C: Joe Lundeen, Welder; R: Jonathan Ylitalo,, Welder Not Pictured: Becky Eberhard, Welder



## APT Out & About >>>

APT is proud to be a member of 9 Associations from coast to coast. From IMPA, FISA and NCCIA to the Engineering & Tech Expo we are constantly staying up to date on the evolving food and beverage industry. In April, we had a booth display at the Wisconsin Cheese Industry Conference. (pictured left to right: Gary Starkson, Philip Cunningham, Craig Campbell, Jamie Fox, Paul Herbolsheimer, Paul Bokelmann) In September, as gold member of IDFA, we were honored to display one of our ACVs at the International Dairy Show. (pictured right)







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PT's team continues to develop partnerships throughout the US and Canada which lead to the addition of a fourth facility in Visalia, California.

**President** Craig Campbell states, "Providing conceptual designs, engineered solutions and a full line of cheesemaking equipment solidifies our position in the food and dairy industry. We are very excited about the future of APT. As our industry continues to grow, we will continue to expand to meet the demands of our customers."

APT Inc. has always strived to be the best while creating long term partnerships. We have loyal customers, like you, and we want to <u>THANK YOU for choosing APT</u>. It's because of YOU that we are perfecting performance and increasing efficiencies in our Products and Services. APT believes in starting each project with our proven technology and expertise and completing each project earning YOUR trust. By continued support and service after project completion, APT Inc. continues our tradition of: "Complete Systems. Complete Satisfaction."

