



Advanced Process Technologies, Inc. 2014 Year in Review



At APT, we continue to strengthen and expand our product lines and services to meet the productivity, quality and profitability demands of today's Dairy and Food Industry. We are thankful to have had a great year and look forward to 2015. Here are a few highlights from 2014:

- **APT completes first Advanced Finishing Vat installation**

We successfully manufactured and installed our first four Advanced Finishing Vats (AFV's). The AFV is an instrumental part of APT's line of cheesemaking equipment as we continue to be committed to customer needs for product consistency with increased profits. APT's new enclosed AFV's are available in several sizes to meet the demands of high volume production plants. AFV's will generate labor savings through increased thru-put, reduced maintenance, and automatic CIP cleaning.



- **APT teams with MOVE to build a strong workforce**

Dunwoody College from Minneapolis, MN has established a training center in Winsted, MN in an effort to respond to the West Region's manufacturing employment needs. MOVE which stands for "Manufacturing Opportunities for Vocational Employment" was supported by fifteen area businesses, including APT to create a "win-win" situation for employers as well as graduates of the program.



- **ACV sales see steady increase year over year**

With 3 US patents, the Advanced Cheese Vat is a signature piece of equipment manufactured by APT. Since our first customers in 2006, APT increased sales 400% by 2010. We were proud to have increased an additional 400% from 2010 to 2014 and currently have 11 ACV's slated for 2015.



Our valued ACV customers include:

Sorrento Nampa
Arizona Cheese
Parmalat Canada
Le Sueur Cheese
Wapsie Valley
Land O' Lakes

Hilmar Cheese Dalhart
Le Sueur Cheese
Alberta Cheese
Agropur Luxemburg
Satori Cheese

New Employees 2014>>>

At Advanced Process Technologies Inc., we employ 110+ industry professionals that are committed to complete customer satisfaction. We put great stock in our employees—our employees are the core of our business and each and every employee contributes to the future success of our company.



**(L-R) Patrick Jonas, Inside Sales/Estimator,
Jamie Fox, Marketing & Communications Coordinator,
Scott Hanson, Drafting Technician,
Tanner Patterson, Mechanical Engineer,
Justin Differding, Automation Purchasing & Logistics**



**(L-R) Scott Mork, Associate Controls Engineer,
Dan Olson, Electrical Technician,
Dale Lieder, Maintenance**

Road Crew

New additions on our road crew:

**Jessie Faude
Cory Frane
Darrell Kaeter
Samuel Kotek
Dakota Phillips
Dalton Phillips
Dylan Phillips
Caleb Quelle**

Fabrication Shop

New additions in our fabrication shop include:



**(L-R) Jordan Wagner, Dylan Shay, Tyler Kaeter,
Dustin Nelson, Joshua Kanouse**

APT
Advanced Process Technologies, Inc.

Our Capabilities >>>

From project conception to project completion, APT is able to integrate our capabilities for you in one streamline process.

- *Our team of Process Engineers can work with you on conceptual and detailed process design, project execution, project scheduling and commissioning support.*
- *We mechanically engineer and fabricate standard products to custom designs that meet each customers specifications.*
- *We provide complete Process Control & Automation System integration - our automation services include Control Panel Design, Fabrication and Assembly, Electrical & Mechanical Engineering, Software Development, Start-up & Commissioning.*
- *Our field technicians and on-site management staff carry expertise in design layout, orbital welding, stainless steel process piping, equipment installation and project coordination.*



A Note from APT Inc. President, Craig Campbell >>>

In 2014, against a backdrop of challenging conditions, APT remained strong, resilient and true to our character, resourcefulness. Last year was special for APT but 2015 is sure to shine as we mark our 15th Anniversary.

Now, more than ever, we remain keenly focused on our strategy of building long-life relationships in the Dairy and Food Industry. We recognize that our business success depends on providing product consistency with increased profits for you, our customers. Our continued focus in 2015 will be to develop products and provide services that help you meet your goals. From new plant concepts to electrical, mechanical and process engineering, APT is here for you.

As we head into 2015, the commitment of our employees to operating in an efficient and sustainable manner will continue to put APT in a strong position to grow our business, deliver value and provide the products essential to our modern society.

Cheers to a great year! Craig Campbell



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PO Box 939
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APT adds Production Space with Sandblasting Capabilities



Advanced Process Technologies commitment to complete customer satisfaction has been enhanced with the expansion of our Minnesota location. This new 15,000 square foot facility increases APT's production area by 30% and includes a brand new state-of-the-art sandblasting area, which allows APT to sandblast large pieces of equipment.

The increased production capabilities ensures that customers continue to receive quality products with on-time delivery. President Craig Campbell states, "We are very excited about the unlimited possibilities we have for Plant 2. As our industry continues to grow, we will continue to expand to meet the demands of our customers."

The addition of the sandblast booth allows them to keep all aspects of the stainless steel fabrication process in-house which in turn creates savings for APT and their customers. Following the recent addition of an Idaho office, Plant 2 is the second major expansion in less than five years, making APT a leader in the industry. "Providing conceptual designs, engineered solutions and a full line of cheesemaking equipment solidifies our long standing tradition of, Complete Systems, Complete Satisfaction" Campbell states.



APT locations >>>

150 Swendra Boulevard
Cokato, MN 55321

2745 Tucker Court, Suite B
Jerome, ID 83338

